



# Creating novel solutions that make healthy lives a reality for all

**Tamás Békási**

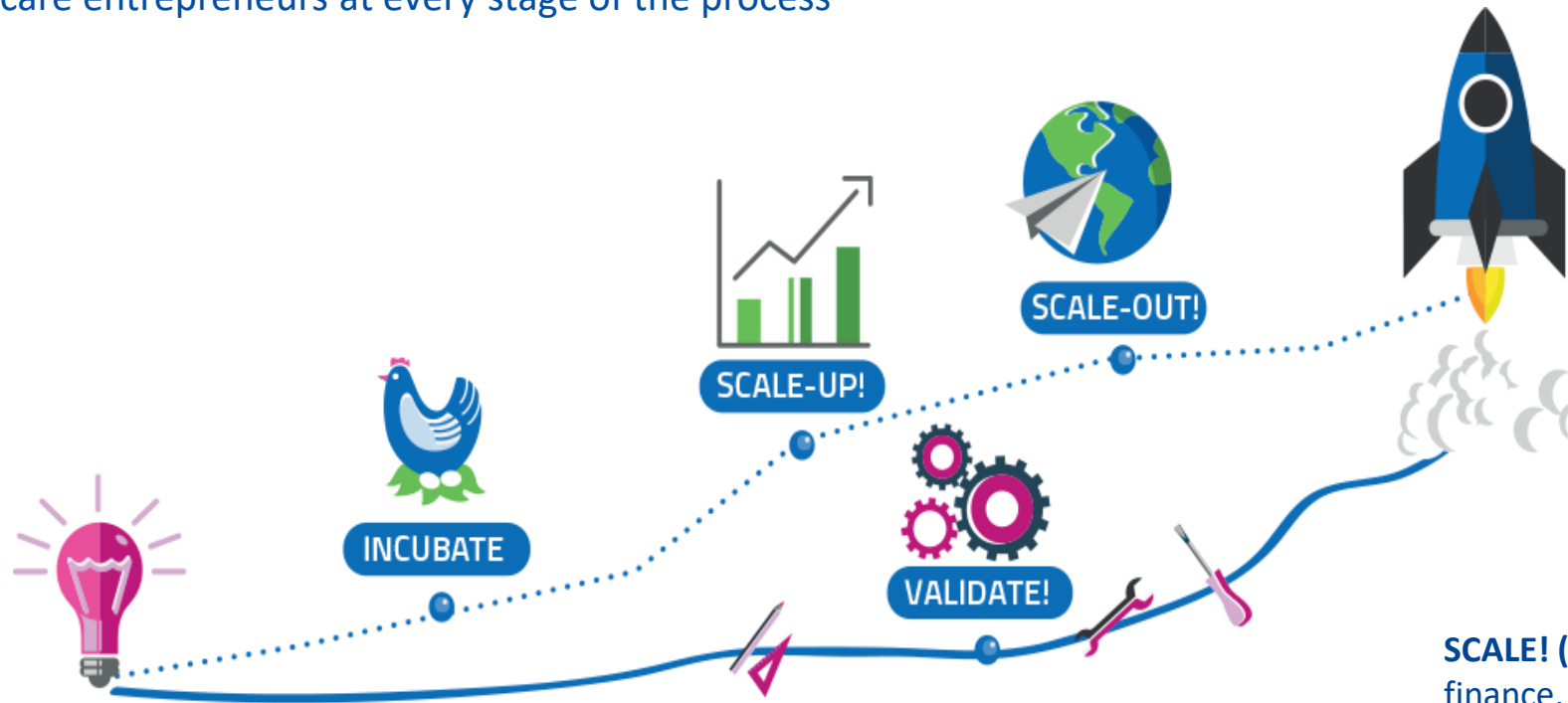
RIS Business Creation Project Manager

# Accelerator Opportunities for 2019

[This is a preliminar overview of 2019 BC opportunities.  
Please confirm final dates in EIT Health Accelerator website  
<https://www.eithealth.eu/accelerator> and Innostarter website for  
more recente updates]

# EIT Health ACCELERATOR

Supporting healthcare entrepreneurs at every stage of the process



**INCUBATE!** push forward innovative business ideas

**VALIDATE!** Access to data, funding, experts and open innovation ecosystems from our International Partners

**SCALE! (UP AND OUT!)** Access to finance, benefit from a strong International network and reach out to new markets

# Where do I fit?

Dozens of Accelerator opportunities at your fingertips

[I am at the idea/project stage]

## INCUBATE!

Pushing forward innovative business ideas:

**Jumpstart**

**Innostars Awards**

**Bootcamp** intensive programmes

**Venture Lab** programme

**CaixaImpulse**

### FOR WHOM:

Early entrepreneurs, scientists wanting to develop start-ups or receive innovation training and assistance.

[I have a product/service ready to be tested]

## VALIDATE!

Validating the commercial viability:

**Living Labs & Test Beds Network**

**Mentoring & Coaching Network**

**Headstart Funding**

### FOR WHOM:

Start-ups looking to:

- validate products and services.
- understand local/regional regulatory and reimbursement schemes.
- have access to market experts.

[I am ready to grow]

## SCALE!

Facilitating access to finance:

**European Health Catapult**

**Investors Network**

**Equity-Crowdfunding Platform**

Facilitating market expansion:

**Bridgehead – Incubator Network**

**GoGlobal Programme**

**Gold Track**

### FOR WHOM:

These activities focus on more mature start-ups and SMEs, to facilitate access to tools and networks for financing and market expansion

# INCUBATE!

Pushing forward innovative  
business ideas

## FOR WHOM:

Early entrepreneurs, scientists wanting to develop start-ups or receive innovation training and assistance.

Focus on education

# EIT Jumpstarter

EIT Health, EIT Raw Materials and EIT Food jointly launch the EIT Jumpstarter to improve cross-sectorial innovation performance in EIT RIS countries along the following.

**Main purpose:** start building a business model and a pitch deck with a business model canvas, competitive landscape, go-to-market strategy, roadmap.

**For whom:** teams of individuals with an innovative idea in any of the thematic areas. Maximum 2 members per team.

## Thematic areas:

- Food
- Biotech, Medtech, Digital Health
- Raw Materials

**Grant:** up to €12 000.



**Regions:** Applicants from all over Europe

**Register:** EIT Health [Lyyti](#) platform.

**Deadline:** 1 March

**Contact:** Regional Manager and Business Creation team.

# InnoStars Awards

InnoStars Awards is suitable for micro and small enterprises, spin-offs and start-ups that already have a prototype or a MVP.

**Main purpose:** Support the applicants in **realizing next steps towards the market** and shorten time-to-market for innovative products and services.

**For whom:** **Start-ups** and **SMEs** that already **have a prototype or a MVP**. Companies should be incorporated before the sub grant agreement initiation.

**Thematic areas:** EIT Health objectives: **Healthy Living, Active Ageing, Improved Health Care.**

**Grant:** up to €45 000.

**Regions:** Applicants from all over Europe.

**Register:** EIT Health Optimy platform.

**Deadline:** 27 March

**Contact:** Regional Manager and Business Creation team.

# Bootcamps

## CRAASH Barcelona

12 weeks (Apr-Nov '19)  
3 entrepreneurs per team

**Where:** Barcelona, road trips to Paris, Delft and Boston

**Thematic area:** Medical device, diagnostic, digital innovations

**Contact:** Raquel Riera ([rriera@biocat.cat](mailto:rriera@biocat.cat))

## @Delft

8 consecutive weeks (Aug-Oct '19)  
2 entrepreneurs per team

**Where:** Delft, road trips to Denmark, Belgium and Spain

**Thematic area :** Medical technologies

**Contact:** Tjarda Voorneman ([tjarda@yesdelft.nl](mailto:tjarda@yesdelft.nl))

## MedTech

8 consecutive weeks (Sept-Nov '19)  
2 entrepreneurs per team

**Where:** Germany, road trips to Coimbra, Paris, Barcelona and Lodz

**Thematic area:** Medical technologies

**Contact:** Heike Leutheuser ([heike.leutheuser@fau.de](mailto:heike.leutheuser@fau.de))

## Digital Health Validator

8 consecutive weeks (May-July '19)  
2-4 entrepreneur per team

**Where:** Dublin, road trips to Grenoble, Newcastle, Madrid

**Thematic area:** Digital Health

**Contact:** Gavan Drohan ([gavan.drohan@tcd.ie](mailto:gavan.drohan@tcd.ie))

## E-Boat

8 weeks (tbd)  
2 entrepreneurs per team

**Where:** Dublin, Lodz, Baltic Cruise Hackaton

**Thematic area:** Mobile health solutions

**Contact:** Joanna Baranowski ([joanna.baranowska@umed.lodz.pl](mailto:joanna.baranowska@umed.lodz.pl))

**Main purpose:** Training bootcamps that support applicants to discover the business potential of their businesses/business idea.

**For whom:** teams of individuals or Start-ups. Master students, Postdocs, Ph students, scientists, other.

**Regions:** Applicants from all over Europe.

**Register:** EIT Health Optimy platform

### **Deadline**

Wave 1: 11 January to 13 March

Wave 2: 8 April to 17 June



# HealthVenture Lab – Plus Bootcamp

Venture Lab is an intensive health-focused accelerator that helps aspiring individuals/teams through an extended period of coaching and training.

**Main purpose:** it provides **academic, business and industrial expertise** to ensure that participants have an unique opportunity to **improve all aspects of their businesses** and advance their innovative ventures.

**For whom:** early stage life-science and health care teams/start-ups **with an initial prototype**. 2 entrepreneurs per team.

**Thematic areas:** **Biotech, Medtech, e-health**

## Where and When:

Main programme in Budapest, satellite programmes are offered in Lodz (Poland) and Debrecen (Hungary).

**24 weeks** (Apr-Oct '19)



In 2019 we are going to finance the participation of 15 extra teams from RIS regions in the program.

**Regions:** Applicants from all over Europe.

**Register:** EIT Health Optimy platform

**Deadline:** 13 March

**Contact:** Daniel Szemerey (daniel@hvlab.eu)

# Caixa Impulse

CaixaImpulse is an intensive acceleration programme for the creation of new products and companies in the health and life sciences sector.

**Main purpose:** This programme is designed to start **the translation of health research projects into a market-ready product.**

**For whom:** project leaders with **research in the health and life sciences sectors.** Established companies are explicitly excluded. 3 researchers per team from universities, hospital or non-profit organizations.

**Thematic areas:** Health, Life Science sectors.

**Grant:** between €70K – 100K (plus travel expenses for candidates from outside Spain)

## Where and When:

Barcelona

4 weeks (July-Nov '19) + 18 months for creating and implementing a valorisation and commercialisation plan aimed at making use of protected or protectable assets resulting from research



**Regions:** Spain. Other European countries are also encouraged to apply.

## Register:

[www.convocatoriaslacaixa.org/Convocatorias/login.iface?idioma=3](http://www.convocatoriaslacaixa.org/Convocatorias/login.iface?idioma=3)

**Deadline:** 18 March

**Contact:** Belen Perat ([bperat@fundaciolacaixa.org](mailto:bperat@fundaciolacaixa.org))

# VALIDATE!

Validating products and services  
commercial viability

## FOR WHOM:

Start-ups looking to:

- validate products and services.
- understand local/regional regulatory and reimbursement schemes.
- have access to market experts.

Focus on validation.

# Networks

## Living Labs & Test Beds

More than 40 in Europe which can support the innovation process throughout the different phases of the value chain (ideation, co-creation, validation and scale-up), with the final goal of enhancing the conception of fully market-ready products with high added value and a high probability of success.

**Main purpose:** The programme aims to improve products/services by allowing the **validation, co-creation and ideation with the end-user in a real environment.**

**For whom:** Registered **European start-ups, SMEs and innovation projects** that **want to test and improve their product.**

**Register:**  
<http://connections.eithealth.eu/group/intranet/livinglabs>

**Deadline:** 25 January, 29 March, 24 May, 12 July, 13 September, 25 October

**Contact:** Jagadeesh Gandla ([jagadeesh.gandla@eithealth.eu](mailto:jagadeesh.gandla@eithealth.eu))

## Mentoring and Coaching Network

Mentoring and Coaching Network gathers subject matter experts and top-of-the-line mentors from all over Europe to help with specific needs of start-ups in medtech, biotech and digital health.

**Main purpose:** to **support start-ups/SMEs with specific needs.**

**For whom:** Experts willing to **mentor** and **entrepreneurs**, start-ups, SMEs and innovation projects **seeking mentors.**

**Register:** <https://eithealth.chronus.com/>

**Deadline:** ongoing

**Contact:** Jagadeesh Gandla ([jagadeesh.gandla@eithealth.eu](mailto:jagadeesh.gandla@eithealth.eu))

# Headstart Funding

Headstart provides funding for early stage companies to develop new products and services. Selected companies will work on their product launch project with support from the regional managers to access local and EIT Health networks.


**Main purpose:** support emerging companies and SMEs **to develop new products and services.**

**For whom:** Start-ups and SMEs, with regional selection, **incorporated before the sub granting agreement initiation.**

**Thematic areas:** EIT Health objectives: **Healthy Living, Active Ageing, Improved Health Care.**

## Grant:

- Maximum funding is € 50 000
- Co-investment of 25% required (Innostars regions)

 • Funding should be spent in 2019

**Regions:** Applicants from all over Europe, with regional selection.

**Register:** EIT Health Optimy platform.

**Deadline:** 27 March

**Contact:** Regional Manager or Business Creation team.

## SCALE!

Access to finance, benefit from a strong international network and reach out to new markets

### FOR WHOM:

These activities focus on more mature start-ups and SMEs, to facilitate access to tools and networks for financing and market expansion.  
Focus on growing and expanding.

# European Health Catapult

A training and competition programme that boosts the development of European top notch health start-ups.

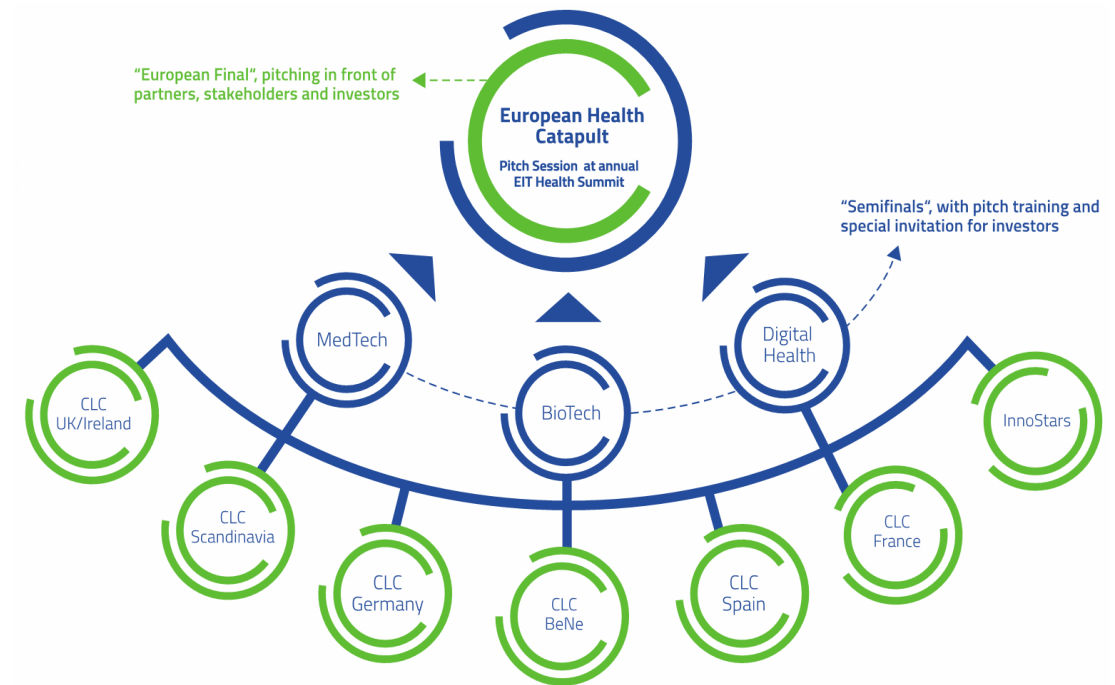
**Main purpose:** The programme **exposes start-ups** to high quality experts and **international investors** through intensive and multi-channel involvement of the whole EIT Health community.

**For whom:** incorporated micro and small enterprises (<50 employees)

- **Looking for at least 500K EUR investment**
- **Self-valuation of at least 1Mio EUR**
- Drug development projects are eligible

**Thematic areas:** **Biotech**, **Medtech** and **Digital Health**

**Grant:** In each category the first place will be awarded with €40 000, the second place with €20 000 and the third prize with €10 000.



**Regions:** Applicants from all over Europe.

**Register:** <https://www.europeanhealthcatapult.eu/>

**Deadline:** 27 March

**Contact:** Anna Badurska ([anna.badurska@capdigital.com](mailto:anna.badurska@capdigital.com))

# European Health Catapult

A training and competition programme that boosts the development of European top notch health start-ups.

**Main purpose:** The programme **exposes start-ups** to high quality experts and **international** involvement of the whole

**For whom:** incorporated

- Looking for at least 500
- Self-valuation of at least
- Drug development project

**Thematic areas:** Biotech,

**Grant:** In each category the second place with €20



## ADDITIONAL PERK

All eligible EHC Digital Health applications will receive a basic scholarship, every regional winner (i.e, semifinalist) will receive a premium scholarship of the One Million by One Million.

One Million by One Million (1Mby1M) is the first global virtual accelerator, headquartered in Silicon Valley. We aim to nurture a million entrepreneurs to reach a million dollars each in annual revenue and beyond, thereby creating a trillion dollars in global GDP and ten million jobs.

More info: <https://1m1m.sramanamitra.com/>

**Deadline:** 27 March

**Contact:** Anna Badurska ([anna.badurska@capdigital.com](mailto:anna.badurska@capdigital.com))



# Networks

## Bridgehead – Incubator Network

Bridgehead is a soft-landing and cross-mobility support network. It follows an individual and needs-based approach by matching suitable start-ups/SMEs to clusters, accelerators and incubators all over Europe.

**For whom:** Start-ups/SMEs looking to expand to other European markets.

**Thematic areas:** Digital Health, MedTech, LifeTech and Biotech with a digital component.

**Grant:** up to €30 000.

**Register:** EIT Health Optimy platform, starting from February.

### Deadlines:

- First cut-off: 27 February 2019
- Second cut-off: Mid May 2019

**Contact:** Aina Pascual ([aina.pascual@eithealth.eu](mailto:aina.pascual@eithealth.eu));  
Anna Badurska ([anna.badurska@capdigital.com](mailto:anna.badurska@capdigital.com))



## Investors Network

Investors' Network has been designed to match especially the need for a **first financing round** but also **follow-up investments** of EIT Health life science start-ups.

### For whom:

- **Incorporated Start-ups and SMEs looking to raise between €0.5 M - €30 M** in the next 6 months or year.
- Technical PoC or prototype done.
- Public grants and money raised (~€200K).
- High growth, turnover x2/year at least
- Ambition of Peak sales > €10 M
- Clear exit for investors < 7 years

**Register:** EIT Health Optimy platform.

**Deadlines:** Ongoing, with quarterly cut-off dates for evaluation.

**Contact:** Caroline Sai ([operations@angelssante.fr](mailto:operations@angelssante.fr))

# Go Global

Go Global provides companies with the competence needed for **growth and international expansion**. It consists of four complementary programmes addressing different regions.

**Main purpose:** to provide the start-up/SME with the competence needed for **growth and international expansion**.

**For whom:** **Mature start-ups or SMEs** with the ambition to expand their international market reach.

**Thematic areas:** **Biopharma, Life Sciences, MedTech, Digital Health**

**Register:** EIT Health Optimy Platform

**Deadlines:** 27 March

## Contacts:

Canada Programme  
Olivier Fontaine  
([ofontaine@medicen.org](mailto:ofontaine@medicen.org))

MedTech/Digital Health –  
Europe, US, China, Japan  
Olof Berglund  
([olof.berglund@sting.co](mailto:olof.berglund@sting.co))

Start.Smart.Global Japan & Korea  
Stephanie Wehnelt  
([wehnelt@bio-m.org](mailto:wehnelt@bio-m.org))

MedTech Exchange Accelerator - China  
Benjamin Stöcklein  
([benjamin.stocklein@medical-valley-emn.de](mailto:benjamin.stocklein@medical-valley-emn.de))



## Gold Track

Gold Track is an acceleration programme for high-potential health start-ups and SMEs to become global players.

**Main purpose:** It aims to **pair these ventures with high-profile influencers that set strategic goals** following an individualised connection approach. Account managers then offer support by monitoring your progress and opening networks.

**For whom:** **Mature start-ups or SMEs** with the ambition to expand their international market reach.

**Thematic areas:** EIT Health objective: **Healthy Living, Active Ageing, Improved Health Care.**

**Register:** EIT Health Optimy platform.

**Deadlines:** Application start date to be announced in early spring

**Contact:** Joy Cürten ([joy.cuerthen@eithealth.eu](mailto:joy.cuerthen@eithealth.eu))

## Equity Crowdfunding platform

Crowdfunding platform is the first European cross-border crowdfunding platform specifically aimed at more mature healthcare start-ups and SMEs. Applying start-ups undergo a comprehensive selection process.

**For whom:** **Mature start-ups or SMEs** searching for **equity of at least €500k**

**Thematic areas:** **MedTech, Digital Health**

**Register:** <https://comingsoon.aescuvest.eu/>

**Deadlines:** Ongoing

**Contact:** Jörg Diehl ([joerg.diehl@aescuvest.eu](mailto:joerg.diehl@aescuvest.eu))

# Where do I fit?

Dozens of Accelerator opportunities at your fingertips

[I am at the idea/project stage]

## INCUBATE!

Pushing forward innovative business ideas:

**Jumpstart**

**Innostars Awards**

**Bootcamp** intensive programmes

**Venture Lab** programme

**CaixaImpulse**

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## SCALE!

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Facilitating market expansion:

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**GoGlobal Programme**

**Gold Track**

### FOR WHOM:

These activities focus on more mature start-ups and SMEs, to facilitate access to tools and networks for financing and market expansion

# Startup meets Pharma

Start-ups Meet Pharma is a challenge-based programme connecting teams developing innovative solutions for chronic care beyond the pill with key pharma partners in Europe

**For whom:** Start-ups and SMEs developing **digital solutions** which can impact both Pharma industry and patients.

**Regions:** Applicants from all over Europe.

**Register:** EIT Health Optimy platform.

**Deadline:** 27 March

**Contact:** Regional Manager or Business Creation team.

## Challenges:

- 1 - **Rheumatoid Arthritis:** providing the right diagnosis at the right point in time. In collaboration with Amgen Tech Hub, Amgen Amgevita Brand.
- 2 - Women's Health, Cardiology, Oncology, Hematology, Ophthalmology, Pulmonology: **telemedicine based patient support program.** In collaboration with Bayer AG.
- 3 - **Parkinson's Disease** – How to improve the management of “wearing-off” motor episodes (dyskinesias, dystonias); including freezing episodes. In collaboration with Ferrer.
- 4 - Creating a **Biomarker** Measurement Platform. In collaboration with Johnson & Johnson World Without Disease.
- 5 - Atopic Dermatitis and Chronic Spontaneous Urticaria: the measurement of skin health.

## INNOSTARTER SITE

New info site, focused on Business  
Creation Programs

# What is Innostarter site?




*Innostarter is positioned to be the first BC info link for start-ups from the InnoStars region*



## Main functions:

- Give overview on available BC programs / projects, with all major details, which are relevant to potential applicant
- Support program search with tag based smart search engine
- Provide up-to-date information about program milestones, events, success stories
- Give practical hints regarding program selection and application process for the potential applicants
- Display programmes related mentors and testimonials from the recent years
- Provide direct contact information, one click social media links and opportunity for newsletter subscription
- **URL: <https://innostarter.eithealth.eu/>**


# Home page

About Us | FAQ | Contact Us

follow us   

Home Incubate! Validate! Scale! News & Events



Incubate!  
Boost your idea and drive it to the market

[Read More](#)

Are You an Entrepreneur?  
Give us your details and find the programmes for your startup

Who are you?

What kind of opportunity are looking for?





# General information, contacts and social media links

The screenshot shows the top navigation bar of the eit Health website. On the left, the logos for 'eit Health' and 'InnoStarter' are displayed. In the center, a red-bordered box contains the links 'About Us', 'FAQ', and 'Contact Us'. On the right, another red-bordered box contains the text 'follow us' followed by icons for Twitter, Facebook, and LinkedIn. Below the navigation bar, a horizontal menu lists 'Home', 'Incubate!', 'Validate!', 'Scale!', and 'News & Events'. The main content area features a large group photo of diverse people, with the text 'Incubate! Boost your idea and drive it to the market' overlaid. A green 'Read More' button is positioned over the photo. Below the photo is a dark blue banner with the text 'Are You an Entrepreneur? Give us your details and find the programmes for your startup'. At the bottom of the banner, there are two dropdown menus: 'Who are you?' with the placeholder 'Select nature of applicant...' and 'What kind of opportunity are looking for?' with the placeholder 'Select category...'. A 'search' button is located to the right of these dropdowns.



# BC program portfolio categorized by relevant start-up maturity levels

The screenshot shows the EIT Health website header with logos for EIT Health and InnoStarter. Navigation links include Home, Incubate!, Validate!, Scale!, and News & Events. A search filter titled "Are You an Entrepreneur?" is active, with "Incubate" selected under the "Maturity" category. Other filter categories include "Who are you?", "What kind of opportunity are looking for?", "Expected Outcome", "Funding", "Awards", "Level of engagement", "Duration", and "Location".

**Are You an Entrepreneur?**  
Give us your details and find the programmes for your startup

Who are you?  What kind of opportunity are looking for?

Maturity  Expected Outcome  Funding  Awards








Level of engagement  Duration  Location

**Projects**

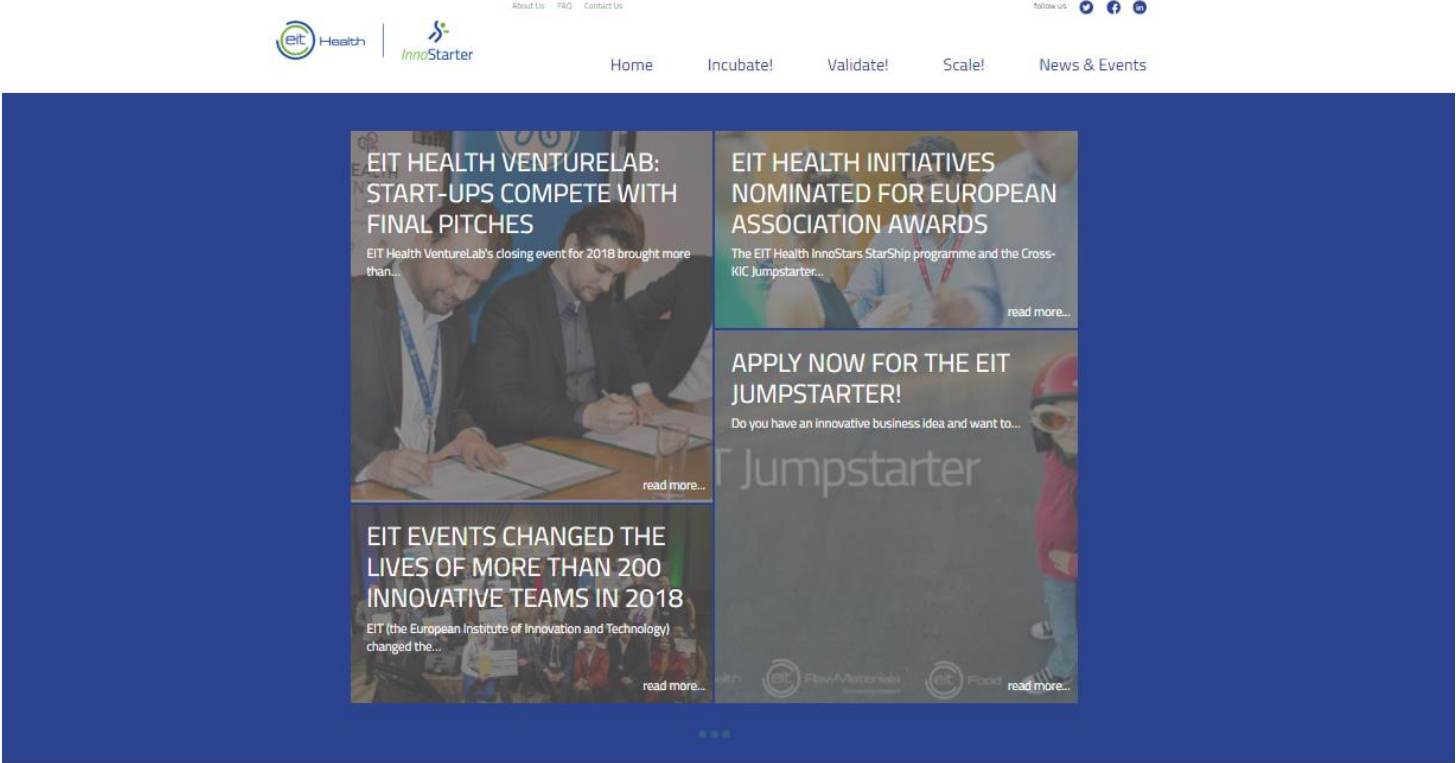
- EIT Jumpstarter
- InnoStars Awards
- Mentoring and Coaching Network

# Smart search engine

**Are You an Entrepreneur?**  
Give us your details and find the programmes for your startup

Who are you?		What kind of opportunity are looking for?					
<input type="text" value="Select nature of applicant..."/>		<input type="text" value="Select category..."/>					
Maturity		Expected Outcome		Funding		Awards	
<input type="text" value="incubate"/> <input type="text" value="Validate"/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>
Level of engagement		Duration		Location			
<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="text" value="Select..."/>	<input type="button" value="search"/>		

# Recent news & events



The screenshot shows the top navigation bar of the EIT Health website. On the left are the EIT Health and InnoStarter logos. In the center are links for 'About Us', 'FAQ', and 'Contact Us'. On the right are social media icons for Twitter, Facebook, and LinkedIn. Below the navigation is a horizontal menu with 'Home', 'Incubate!', 'Validate!', 'Scale!', and 'News & Events'. The main content area features a grid of news cards on a dark blue background. The cards include: 'EIT HEALTH VENTURELAB: START-UPS COMPETE WITH FINAL PITCHES', 'EIT HEALTH INITIATIVES NOMINATED FOR EUROPEAN ASSOCIATION AWARDS', 'EIT EVENTS CHANGED THE LIVES OF MORE THAN 200 INNOVATIVE TEAMS IN 2018', and 'APPLY NOW FOR THE EIT JUMPSTARTER!'. Each card has a 'read more...' link. At the bottom of the grid are logos for EIT Health, EIT Raw Materials, and EIT Food.

## News



This section shows the navigation and content for the 'News' page. It includes a dropdown menu for 'ALL TOPICS', a search bar with a magnifying glass icon and the word 'SEARCH', and three news thumbnails. The first thumbnail is labeled 'Event' and shows a group of people at a podium. The second is labeled 'Program' and shows a group of people in a meeting. The third is labeled 'Event' and shows a large hall with a stage.

# EIT Health INNOSTARS ACCELERATOR

For more information, contact your regional coordinator!



**Business Creation Manager & Regional Manager Portugal**  
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**RIS Business Creation Project Manager**  
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**Weekly open line for Q&A**  
[from 1 February to 22 March]  
Friday from 10:00 AM to 11:00 AM CET  
Chat Room: <https://zoom.us/j/171295695>

# Together for healthy lives in Europe



Thank you.

[eithealth.eu](https://eithealth.eu)

[eithealth.eu/accelerator](https://eithealth.eu/accelerator)

[innostarter.eithealth.eu](https://innostarter.eithealth.eu)